



Making sense  
of Public–Private  
Partnerships



PPPLab B2 Study:

FDW and FDOV in the broader Dutch  
funding and financing landscape

*Aim:*

1. Overview of specific characteristics of selected instruments including FDW & FDOV
2. Positioning FDW and FDOV in relation to other instruments
3. First glance at an “added value”
  - Commonalities
  - Unique Value

Work in Progress....

## *Steps taken:*

1. Selection of relevant funding and financing instruments.
2. Description of six main characteristics for each instrument
3. Analysis of the position of all instruments from the perspective of project partners looking for funding/ financing.
4. Determining the added value of FDW and FDOV.

## *Instruments:*

1. Facility for Sustainable Entrepreneurship and Food Security (FDOV)
2. Sustainable Water Fund (FDW)
3. Ghana Wash Window (GWW)
4. Life Sciences and Health for Development (LS&H4D)
5. Dutch Good Growth Fund (DGGF)
6. Demonstration projects, feasibility studies and knowledge acquisition (Demonstratie, Haalbaarheid, Kennis: DHK)
7. Developmentally Relevant Infrastructure Investment Vehicle (DRIVE – to be launched Spring 2015)
8. Matchmaking Facility (MMF)
9. The Facility for Infrastructure Development (Ontwikkelingsrelevante Infrastructuur Ontwikkeling: ORIO)
10. Private Sector Investment programme (PSI Regular)
11. Private Sector Investment programme (PSI Plus)
12. Transition Facility (TF)
13. Pilot 2g@there-OS
14. Partners for Water 3 (PFW3)
15. Via Water Fund (VWF)



# *Criteria*

1. Objective
2. Preconditions/criteria
3. Available Funds
4. Nature of the Instrument
5. Intended Beneficiaries
6. Applying Organisations



# Observations

## *Nature of the instruments*

- depends on *what* (activities) and *how* (type of funding or financing)
- most instruments provide grants, with exceptions: DGGF, DRIVE
- Matchingmaking Facility & Pilot 2get@there-OS unique: provision of services
- Via Water focuses on very early stage innovative ideas

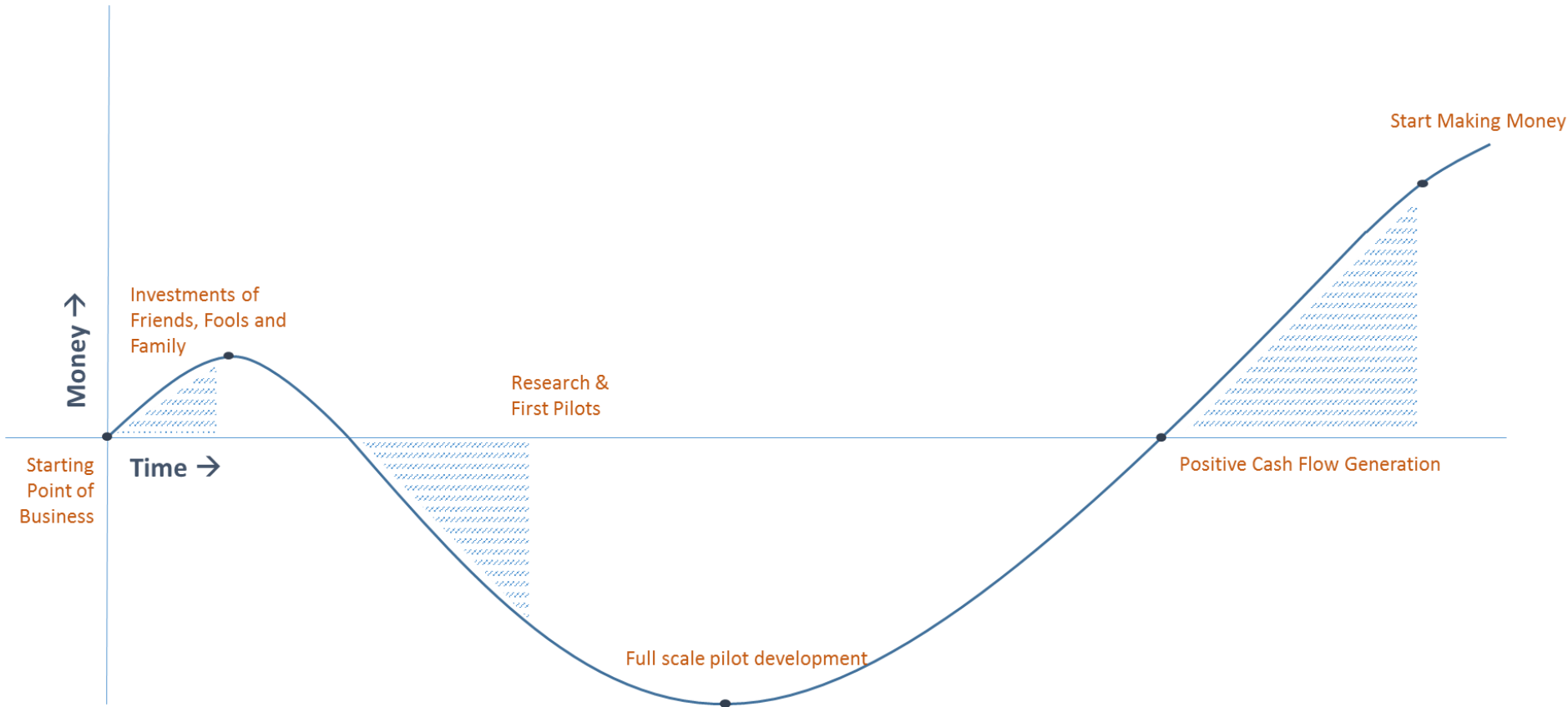


PPP

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# 'Valley of Death' or 'Pioneer Gap'

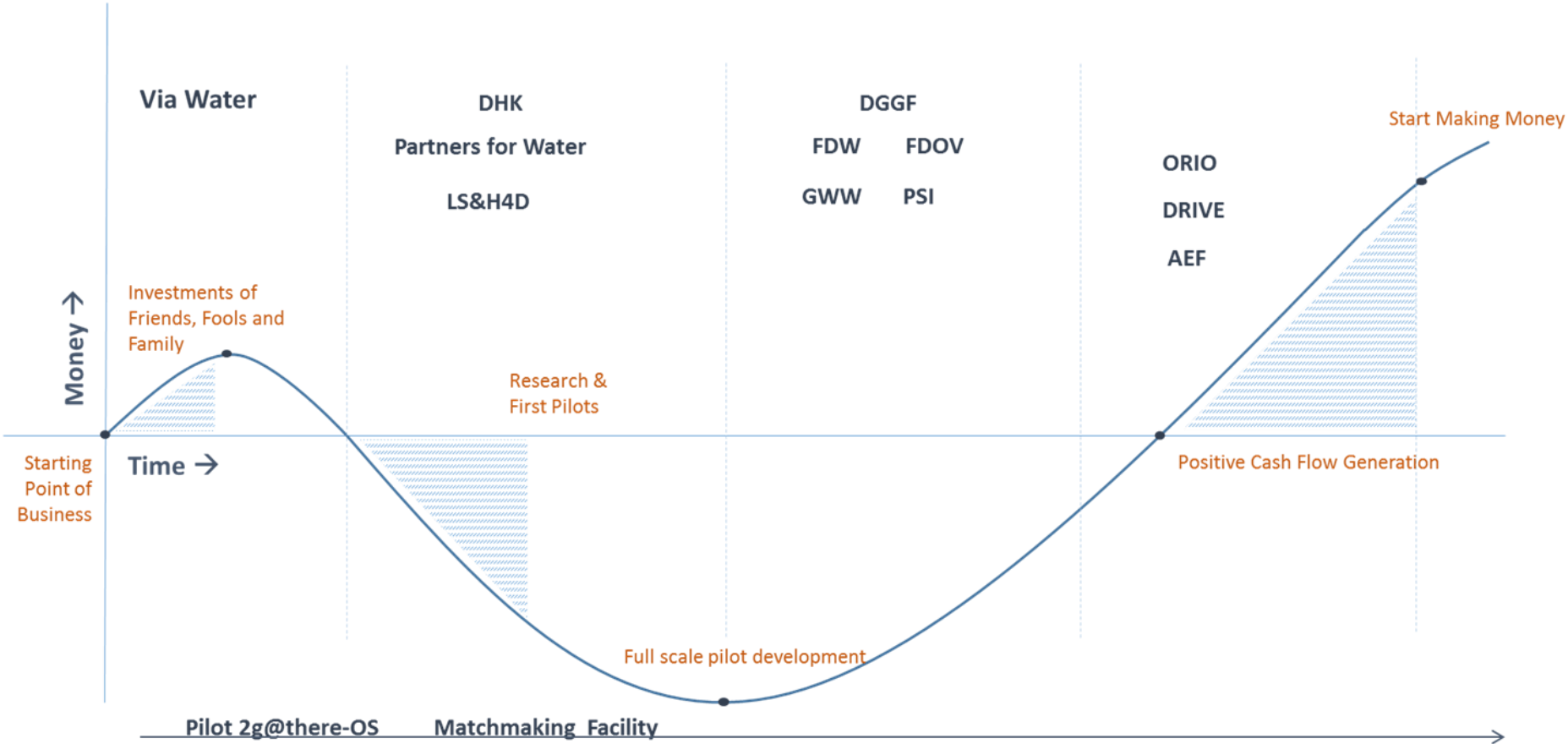


# PPP

# LAB

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## Funding & Financing Options Provided by Dutch Facilities for Business Projects with a Sustainable Development Impact - *Plotted Along the Evolution of Projects in Terms of Money and Time*



## *Value of FDW and FDOV*

- Contribution of FDW and FDOV with regard to other instruments

FDW and FDOV cater to:

- Unique combination of actors involved in PPPs ready for (full) scale development
- PPPs lacking complete self-supporting financial structure (stage in pioneer gap)

## *Further Research*

- Deep dive into contribution FDW/FDOV
- Role of Risk Allocation
- After the 'Pioneer Gap'
- Comparison Studies
- Role of Dutch Government



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